



MALTA EU 2017



Business Transfer Conference Agenda

Friday 17th March 2017
VENUE The Grand Hotel Excelsior, Valletta Malta

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Moderated by Joe Tanti, Chief Executive Officer of the Malta Business Bureau

8.00 – 9.00 Registration and Welcome Coffee

9.00 – 9.20 Welcome Address

Christian Cardona - Minister for the Economy, Investment and Small Business
and SME Envoy

**9.20 - 9.35 Effective policy and support measures for business transfers in the
Single Market – how to prepare for the challenge ahead?**

Elżbieta Bieńkowska - Commissioner for Internal Market, Industry,
Entrepreneurship and SMEs and EU SME Envoy

**9.35 - 9.50 Transfers of family businesses and their economic challenges –
Malta and the work it has undertaken**

Nadine Lia – Regulator for Family Businesses Malta

**9.50 – 10.20 What have we learnt from recent work on business transfers? –
Main findings of business transfer projects**

David Garrofé – General Secretary, Reempresa
Juha Tall - Seinäjoki University of Applied Sciences Business School
Eleni Foti – Director of International Commercial Relations, Athens Chamber
of Commerce

10.20-11.00 Coffee and Networking

- 11.00 – 11.10** **Technical and non-technical barriers to business transfers**
Leif Melin – Jönköping University
- 11.10 – 11.20** **Innovative solutions and methods for economically sustainable business transfers**
Bruno Roelants – Secretary General, CECOP – CICOPA Europe
- 11.20-12.00** **Panel discussion - questions from the audience**
Moderator: Sakari Oikarinen - CEO, Induco/Managing Director, Enterprise Agency Central Finland,
Panelists: Therese Comodini Cachia, MEP
Bernard Jehin - Vice Chairman, SOWACCESS
Nicolas Pirotte – Secretary General, Transeo
- 12.00 – 13.30** **Lunch and Networking Break**
- 13.30 – 14.00** **Keynote Speaker**
Joseph Muscat - Prime Minister of Malta
- 14.00 – 15.00** **Break Out Workshop Session**
- Workshop Session 1 – Cross-Border Business Transfers**
Rapporteur: Tom Burroughes - Editor, WealthBriefing
Moderator: Rosalie van Rijk- Managing Director, MKBase
Panelists: Timothy Lyons QC – 39 Essex Chambers
Oriol Alba Sendra – Coordinator, Centre de Reempresa de Catalunya
Lex van Teeffelen – HU Business School Utrecht
- Workshop Session 2 – Successions within Family Businesses**
Rapporteur: Maria Farrugia - Audit and Accounts, Ellacotts Llp
Moderator: Peter Villax – Chairman, Association of Family Enterprises, Portugal, Hovione Family Business
Panelists: Alfonso Libano – Chairman, European Family Businesses
Stephen Harris – CEO, Clearview Financial Media
Jean-Marie Catabelle – Honorary President, Cédants et Repreneurs D'affaires (CRA)

- 15.00 - 15.40** **Coffee and Networking**
- 15.40 – 15.50** **Helping Member States to Implement Business Transfer / Family Business Measures.**
Angelika Niebler - MEP
- 15.50-16.10** **How can we build a European policy to encourage and support SME transfers?**
Miriam Dalli – MEP
- 16.10 – 16.20** **Closing Comments**
Kristin Schreiber – European Commission, Director for SME Policy and the COSME Programme
- 16.20-16.30** **Closing Address**
Christian Cardona - Minister for the Economy, Investment and Small Business and SME Envoy